

441 Longfellow Ave, Hermosa Beach
sam@samsdod.com
310-650-8798

SAMUEL MURPHY

REAL ESTATE APPRAISER & BROKER



PROFESSIONAL SUMMARY

Commercial Real Estate Appraiser & Broker. Specializing in Income-Producing Assets.

EMPLOYMENT HISTORY

JAN 2023 - PRESENT

President, SM RE Inc., Hermosa Beach, CA

- Appraised hundreds of commercial properties across Southern California, demonstrating exceptional analytical skills and in-depth market knowledge.
- Closed over \$18 million in real estate transactions, showcasing a strong track record of success in estate-related brokerage and client service.
- Specialized in the 'Step-Up in Basis' process, providing personalized and expert guidance to clients inheriting property, turning challenging times into positive outcomes.

NOV 2020 - PRESENT

Commercial Real Estate Broker, Lyon Stahl Investment Real Estate, El Segundo, CA

- Developed expertise in multi-family sales.
- Closed multiple high-value deals exceeding \$4M.
- Boosted production by 200% year-over-year.

SEP 2019 - PRESENT

Commercial Real Estate Appraiser, BAAR Realty Advisors, El Segundo, CA

- Executed 200+ valuations of commercial properties across Southern CA.
- Experienced with full bank reports, restricted reports, and estate-related reports.
- Streamlined valuation processes, enhancing efficiency in multi-family, office, industrial, retail, and land property assessments.

JUN 2019 - NOV 2020

Commercial Real Estate Broker, Colliers International, El Segundo, CA

- Excelled in industrial sales and leasing.
- Discovered a passion for working with investors.
- Learned how to prepare contracts, tour properties, value properties, and gained sales skills.

SKILLS

Market Analysis

Negotiation

Strategic Planning

Financial Modeling

Property Valuation

Investment Analysis

Asset Management

Market Research

Due Diligence

EDUCATION

AUG 2015 - MAY 2019

Bachelor's Degree in Economics, Fairfield University, Fairfield, CT

Two-year Captain of the Division 1 Men's Lacrosse Team. Earned a Bachelor's Degree in Economics.